



Turboden Geothermal Applications

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Over 30 Years of Experience

- Prof. Mario Gaia makes experience in the field of ORC within his research group at *Politecnico di Milano*
- 1976 First prototype of a solar thermodynamic ORC

- Turboden installs ORC biomass plants, especially in Austria, Germany and Italy
- Turboden plans to enter new markets, with focus on North America
- First heat recovery applications

 MHI acquires the majority of Turboden. Italian quotaholders stay in charge of management



• Today - Over 250 ORC plants in the world, 200 in operation

'60-'70

1980-1999

2000-2009

2009-2013

2013...

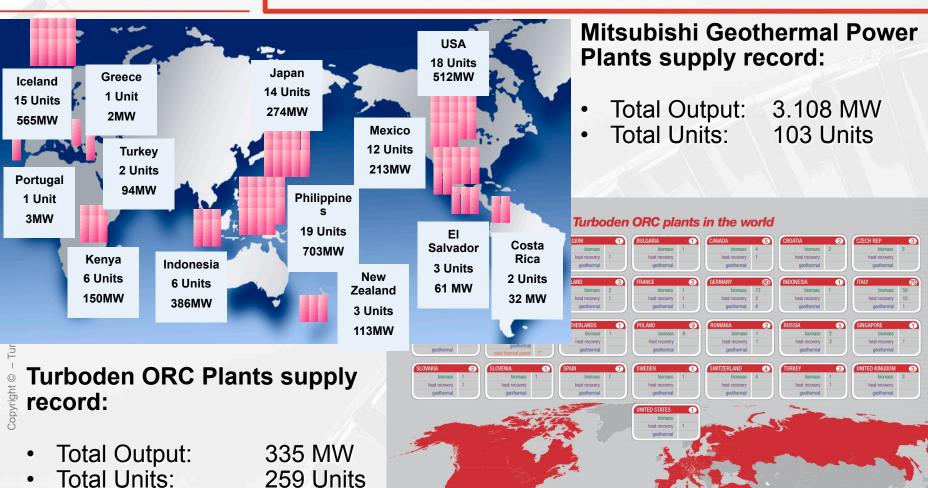
- 1980 Prof. Mario Gaia founds Turboden to design and manufacture ORC turbogenerators
- Turboden develops research projects in solar, geothermal and heat recovery applications
- 1998 First ORC biomass plant in Switzerland (300 kW)

- 2009 Turboden achieves 100 plants sold
- United Technologies Corp. (UTC) acquires the majority of Turboden's quota. PW Power Systems supports Turboden in new markets beyond Europe
- UTC exits the power market forming strategic alliance with **Mitsubishi Heavy Industries**
- PW Power Systems becomes an MHI group company





Turboden – a Group Company of MHI



a group company of A MITSUBISHI HEAVY INDUSTRIES, LTD.

Total Geothermal:

28,5 MW



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Optimized Solutions to speed up the geothermal growth





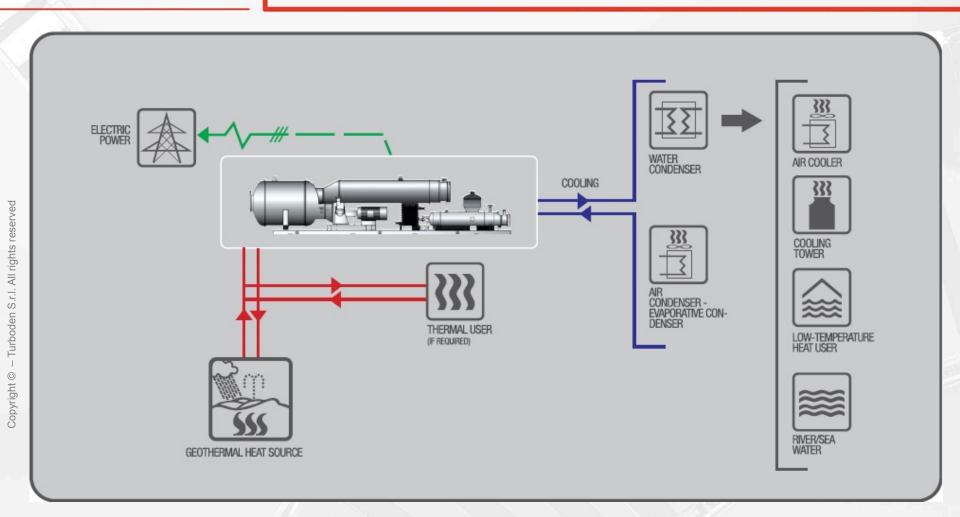


SPEED UP THE GROWTH ...

- Support the Developer at early stage
- Hot water resource between 100°C and 200°C
- Hybrid solutions coupled to steam plants
- Unit size up to 15 MW_{el} Scalable for larger plants
- High cycle efficiency / Off grid capability
- Air or Water cooling
- Cogenerative Heat & Power solutions
- Wide selection of working fluids (also non-flammable)
- Typical delivery time: 11-13 months
- ...SUSTAINABLE GROWTH
- Low O&M requirements / Reliability
- Commissioning and start-up + Training
- Service maintenance + 24/7 remote assistance



Binary Plant Schematic

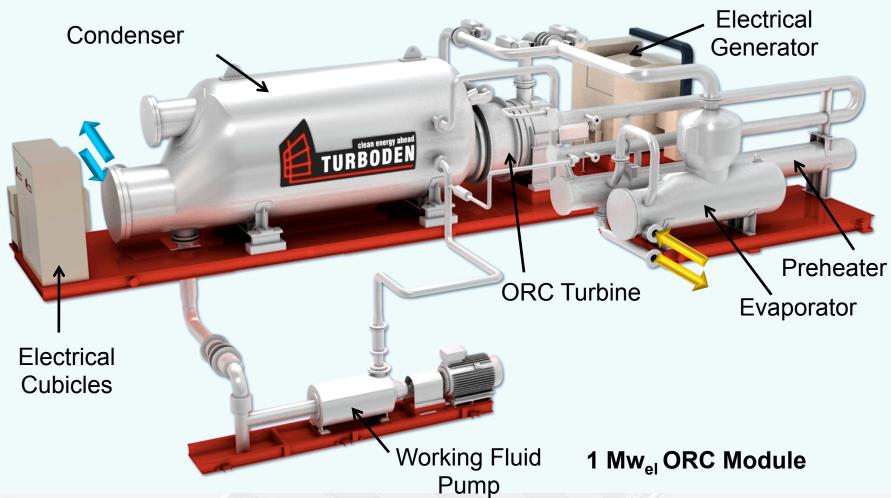


No standard heat/cooling sources → highly customized solutions



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ORC - how it works?





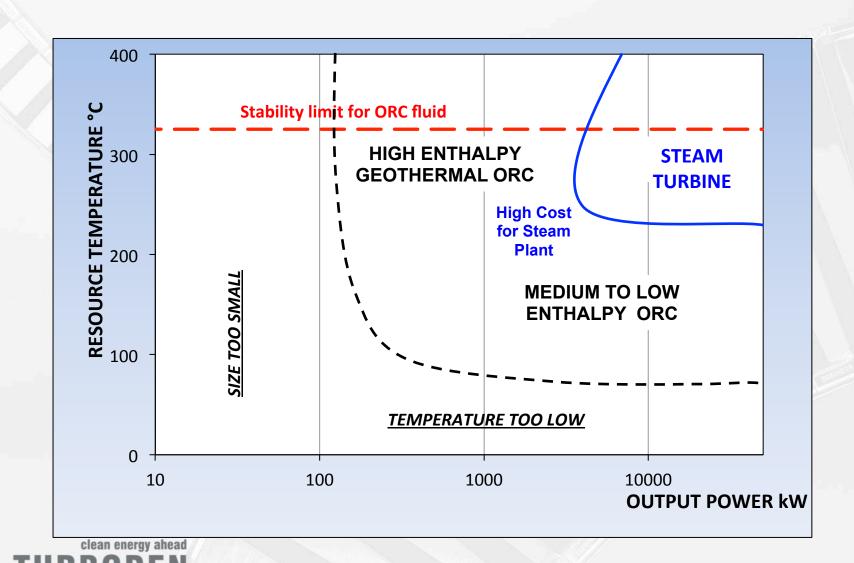


Hot Resource (geothermal water / steam)

Cold Resource / Cogeneration



Turboden + MHI: Ranges of Application





Geothermal Plant Video





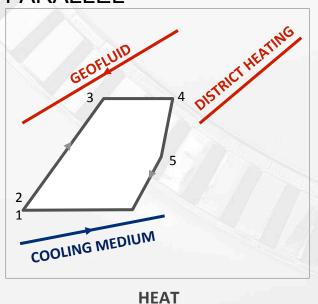
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TEMPERATURE

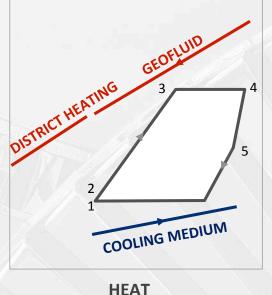
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Geothermal CHP: Different possible schemes

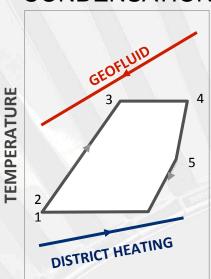
PARALLEL



CASCADE



CONDENSATION



IILAI

- In Parallel (Traunreut, Altheim, Simbach-Braunau)
- In Series (cascade uses)
- From the Condensation Heat (classic cogeneration concept, LowBin)

TEMPERATURE

2-Level Cycle Heat Decoupling – mixed parallel / cascade (Sauerlach)

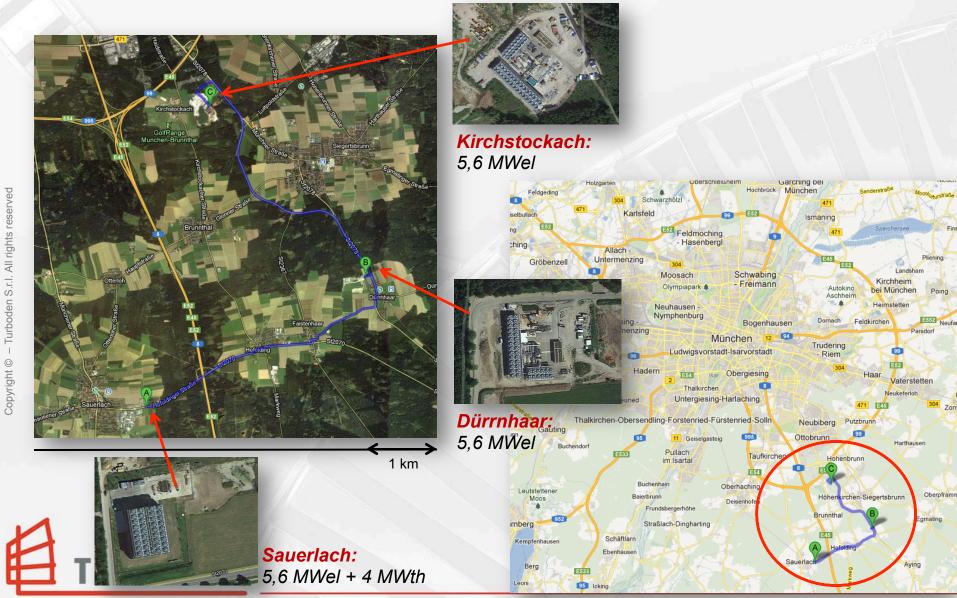
HEAT



Existing Geothermal District Heating Systems can be improved!



Turboden Geothermal Plants in Bavaria





Reference Plant - Sauerlach



Plant type: Two level cycle geothermal unit

Customer: SWM - StadtWerke München (public utilities company)

Location: Bavaria, Germany Started-up: February 2013

Heat source: geothermal fluid at 140°C

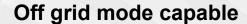
Cooling device: air condensers

Total electric power: 5+ MW_{el} plus 4 MW_{th} decoupling for district heating

Working fluid: refrigerant 245fa (non flammable)













Reference Plant - Dürrnhaar



Customer Name: Hochtief Energy Management GmbH

Location: Dürrnhaar (München)

Heat source: geothermal fluid at 138°C

Total electric power: 5,600 kW **Started-up:** December 2012

Scope of supply: EPC contract for the complete ORC unit, including the Air

Cooled Condenser and the geothermal balance of plant





is MWe geothernel OHC Turbooen plant for Hochtel Energy Management, Duminair – Munich, Germany – 2012



Reference Plant - Kirchstockach



Customer Name: Hochtief Energy Management GmbH

Location: Kirchstockach (München) Heat source: geothermal fluid at 138°C

Total electric power: 5,600 kW

Started-up: March 2013

Scope of supply: EPC contract for the complete ORC unit,

including the Air Cooled Condenser and the geothermal balance of plant







Reference Plant - Traunreut



Customer Name: Geothermische Kraftwerksgesellschaft Traunreut mbH

Location: Traunreut (Bavaria)

Heat source: geothermal fluid at 118°C

Total electric power: 4,100 kW

Total thermal power: 12,000 kW (to the District Heating)

Status: Under Construction

Scope of supply: Supply of the complete ORC unit,

including the Air Cooled Condenser and control system of geothermal site







Reference Plant – Turboden / MHI

Plant type: Brine + Steam ORC geothermal unit

Start-up: Q1 2015

Heat source: geothermal brine / steam 140°C → Conditions very similar to Italy

Cooling device: air condensers

Total electric power: 5+ MW_{el}

Working fluid: n-pentane

Last order awarded | construction new reference under construction

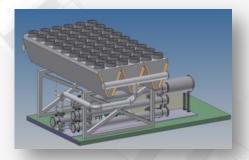




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Reference Plant - Enel supercritical





Plant type: geothermal prototype with supercritical cycle

Customer: Enel Green Power

Location: Livorno, Italy **Started-up:** March 2012

Heat source: hot water at 150°C nominal

Cooling device: 'dry & spray' condenser

Total electric power: 500 kW_{el}

Working fluid: refrigerant (non flammable)





Early Demonstration Projects













Location: DAL - Kapisya, Zambia

Year: 1988

Heat source: Geothermal fluid at 88°C Total electric power: 2 x 100 kW

Location: Castelnuovo Val di Cecina, Italy

Year: 1992

Heat source: Geothermal fluid at 114°C

Total electric power: 1.3 MW

Plant type: geothermal low enthalpy, coupled with a geothermal district heating system

Location: Marktgemeinde, Altheim, Austria

Started up: March 2001

Heat source: hot water at 106°C

Cooling source: cold water from a nearby river (cooling temperature 10/18°C)

Plant type: geothermal, 1st EU operating plant on EGS (Enhanced Geothermal System)

Location: Soultz-sous-Forêts, Alsace, France

Started up: II quarter 2008

Heat source: hot water at 180°C Total electric power: 1.5 MW

Plant type: geothermal low enthalpy, coupled with a geothermal district heating system

Location: Simbach - Braunau, German-Austrian border

Started up: III quarter 2009

Heat source: hot water at 80°C



Design electric power: 200 kW

Germany – Italy: comparative analysis

Driver	Germany	Italy
Political willingness	Boost since 2000	National Energy Strategy: insufficient relevance
EU obligations (Dir. 2009/28/CE)	2020 Geothermal target: Additional ~ 300 MW (no tradition, deep drilling, no steam)	2020 geothermal target: Additional ~200 MW (tradition since early '900, shallow drilling, dry/ flash steam)
Incentive scheme	250€/MWh for 20 years +50 €/MWh if stable EGS	159€/MWh (register) – 230€/MWh (50MW) ~3% total incentive RES/year After 2015?
Timing	2007 projects – 2010 contracts – 2012 start-up (3-6 months authorization)	Pilot project - MiSE Regional regulations No guideline, no homogeneity
Mineral risk management	Helped by public intervention	Barrier against development
Finance	Financially structured subjects	Pre-authorization phase with own resources Risky investments
Technological development	Leading element in the RES policy	Geothermal since early '900. ORC "cross" technology (biomass, HR, CSP)
Industrial boost (export)	Leading element in the RES policy	Made in Italy: excellence in all the supply chain (exploration, drilling, power block, management)
Training Information	More social acceptability and dissemination: wiki «geothermie» pag .17	Inadeguate information and hostility: wiki «geotermia» pag. 1



Proposals for the Italian context

More valorization of national technology: to boost the industrial system

How to improve D.M. 6/07/2012: e.g. extension of incentive tariffs until 2020 (stability for investment)

To develop financial scheme for investments (e.g. EIB funds)

Support/public guarantee for pre-investment phase

Training and information campaign

More valorization for the Italian export

R&D support for geothermal technology





Back-up slides



Come and visit the next International Geothermal Summit in Essen, Germany

12 – 14 November





Geothermal Energy is sustainable!

Turboden will support the Growth!



Thank you for your kind attention!

Joseph Bonafin - Sales Manager Geothermal

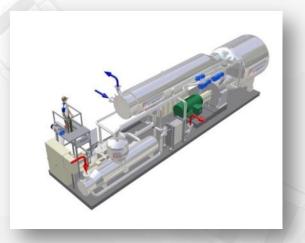


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Layout – Some Examples



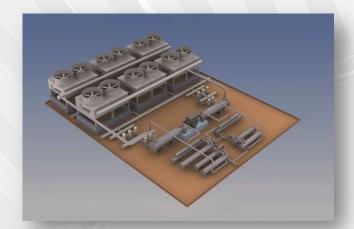
TURBODEN 7 layout



TURBODEN 10 layout



Geothermal 5 MW Air-cooled



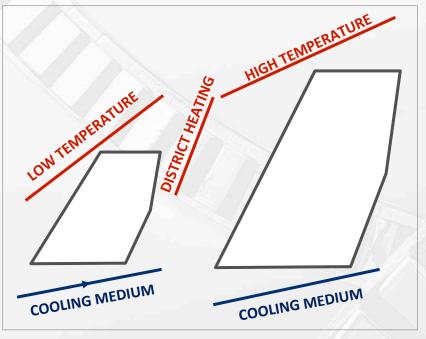
Geothermal 15 MW Water-cooled



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Geothermal CHP: Different possible schemes

HEAT DECOUPLING WITH 2 LEVEL CYCLE







- Sauerlach → 4 MW nominal heat coupling
- Duerrnhaar → "blind flanges", possible future development
- Kirchstockach → "blind flanges, possible future development





ORC on island mode

Normal Operation

Electrical fault on the grid

Island Mode

Electrical grid restored

Normal Operation



In case of **electrical fault on the grid** outside the main circuit, can be required to keep the ORC operating on island mode (feeding the local auxiliaries).

Main advantages of this capability are:

- avoid start and stop of the geothermal pump, involving less stress to the pumps and wells
- Keep the plant ready for quick re-synchro to the grid
- Increase availability of the district heating

The main issue of this process is related to the switch on and off on the island operating mode, since it is required both **fine** and **fast** regulation.

Sauerlach geothermal plant is designed to automatically switch from normal operation to island operation.

During the island operation the **power generated by the turbines** (P turbine) has to be **equal to the power required** by the electrical loads of the plant (P island).



Turboden strength points

Participation in national & EU research programs Cooperation with EU Universities and Research Centres Thermodynamic cycle optimization Working fluid selection & testing Thermo-fluid-dynamic design and validation New roatents obtained Pre-feasibility studies: evaluation of technical & economical feasibility of ORC power plants Complete in-house mechanical design Proprietary design and own manufacturing of ORC optimized turbine ORC optimized turbine Customized proposals to maximize economic & environmental targets Complete in-house mechanical design Proprietary design and own manufacturing of ORC optimized turbine Proprietary design and own manufacturing of ORC optimized turbine Tools Thermo-fluid-dynamic design and validation Thermo-fluid-dynamic gord of control/supervision software Many patents obtained Pre-feasibility studies: evaluation of technical & economic decapion of technical & economic design and own manufacturing of ORC optimized turbine Tools Thermo-fluid-dynamic design and validation Thermo-fluid-dynamic design and own manufacturing of ORC optimized turbine Thermo-fluid-dynamic design and own manufacturing of ORC optimized turbine Thermo-fluid-dynamic design and own manufacturing of ORC optimized turbine Thermo-fluid-dynamic design and own manufacturing of ORC optimized turbine Thermo-fluid-dynamic design and own manufacturing of ORC optimized turbine Thermo-fluid-dynamic design and own manufacturing of ORC optimized turbine Thermo-fluid-dynamic design and own manufacturing of ORC optimized turbine Thermo-fluid-dynamic design and own manufacturin					
& EU research programs *Cooperation with EU Universities and Research Centres *Thermodynamic cycle optimization *Working fluid selection & testing *Thermo-fluid-dynamic design and validation *Implementation & testing of control/ supervision software *Universities and Research Centres *Customized proposals to maximize economic & environmental targets *Tools *Thermo-fluid-dynamic design and validation *Thermo-fluid-dynamic of control/ supervision software *Thermo-fluid-dynamic of control/ supervision *Thermo-fluid-dynamic of c	R&D	Sales/marketing	Design	· · · · · · · · · · · · · · · · · · ·	
	 & EU research programs Cooperation with EU Universities and Research Centres Thermodynamic cycle optimization Working fluid selection & testing Thermo-fluid-dynamic design and validation Implementation & testing of control/ supervision 	studies: evaluation of technical & economical feasibility of ORC power plants • Customized proposals to maximize economic & environmental	 mechanical design Proprietary design and own manufacturing of ORC optimized turbine Tools Thermo-fluid-dynamic programs FEA 3D CAD-CAM 	components from highly qualified suppliers • Quality assurance & project management • In house skid mounting to minimize	commissioning • Maintenance, technical assistance to operation and spare parts service • Remote monitoring & optimization of

